

Zakaria BABUTSIDZE

Professeur

Académie : Innovation

Centre de recherche : Knowledge, Technology and Organization

Campus : SOPHIA

Email : zakaria.babutsidze@skema.edu

Intérêts de recherche

communication and interaction, individual decision-making, green consumer behavior, digital consumer behavior

Formation

| | |
|------|---|
| 2019 | HDR in Economics, Université Côte d'Azur, France |
| 2010 | Ph.D. in Economics, Maastricht University, Pays-Bas |
| 2005 | Master in Economics, Central European University, Hongrie |
| 2003 | BA in Economics, Tbilisi State University, Georgie |

Expérience Professionnelle

Positions académiques principales

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|-------------|---|
| Depuis 2021 | Professeur d'Economie, SKEMA Business School, France |
| 2014 - 2021 | Associate Professor of Economics, SKEMA Business School, France |
| 2011 - 2014 | Assistant Professor of Economics, SKEMA Business School, France |

Autres affiliations académiques

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|-------------|---|
| Depuis 2011 | Economist, OFCE - Sciences Po Paris, France |
| 2022 | Visiting Scholar, Poole College of Management, North Carolina State University, Etats-Unis d'Amérique |
| 2014 - 2021 | Founding Director of MSc Digital Business and Artificial Intelligence, SKEMA Business School, France |
| 2019 | Visiting Research Fellow, Griffith Business School, Griffith University, Australie |
| 2017 - 2019 | Adjunct Professor, Sciences Po Paris, France |
| 2010 - 2012 | Researcher, Center for Social Sciences, Tbilisi State University, Georgie |
| 2010 | Visiting Scholar, Robert H. Smith School of Business, University of Maryland, Etats-Unis d'Amérique |
| 2005 - 2010 | PhD fellow, UNU-MERIT, Maastricht University, Pays-Bas |

Contrats de recherche, prix et distinctions

Prix et distinctions

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| 2015 | SMBG special prize for innovation 2015 awarded to MSc Digital Business (in the capacity of the Academic Director), SMBG |
| 2011 | The Best Young Scholar Paper Award, DIME final conference / DIME network of Excellence |
| 2009 | The Outstanding PhD Paper Award, European Meeting on Applied Evolutionary Economics |

Contrats de recherche

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| 2019 | Short-term visiting research fellowship, Griffith Business School, Griffith University, Australie |
| 2018 | Digital Systems for Humans research grant, Université Côte d'Azur, France |
| 2017 | Innovation programme research grant, Université Côte d'Azur, France |
| 2017 | Academy 2 research grant, Université Côte d'Azur, France |
| 2016 | Academy 3 research grant, Université Côte d'Azur, France |
| 2016 | Academy 1 research grant, Université Côte d'Azur, France |
| 2013 | Program on contribution economy research grant, Sloan Foundation, Etats-Unis d'Amérique |
| 2010 | Academic Caucasus Research Net grant, University of Fribourg, Suisse |
| 2010 | METEOR International Academic Travel grant, Maastricht University, Pays-Bas |
| 2008 | UM research grant, Maastricht University, Pays-Bas |

Publications

Articles académiques revus

ZYLBERSTEJN, A., BABUTSIDZE, Z., HANAKI, N. et HOPFENSITZ, A. (2024). How beautiful people see the world: Cooperativeness judgments of and by beautiful people. *Journal of Economic Behavior and Organization*, 218, pp. 296-308.

RISO, L., BABUTSIDZE, Z. et GUERZONI, M. (2024). Time varying effects and firms' survival: A novel data-driven method for drift identification and variable selection. *Eurasian Business Review*.

BABUTSIDZE, Z., BLANKENBERG, A.K. et CHAI, A. (2023). The effect of traditional media consumption and internet use on environmental attitudes in Europe. *Journal of Evolutionary Economics*, 33(2), pp. 309-340.

TIMUS, N., BARTLETT, M.E., BARTLETT, J.E., EHRLICH, S. et BABUTSIDZE, Z. (2023). Fostering inclusive higher education through universal design for learning and inclusive pedagogy – EU and US faculty perceptions. *Higher Education Research & Development*.

FISAR, M., GREINER, B., HUBER, C., KATOK, E., OZKES, A. et MANAGEMENT SCIENCE REPRODUCIBILITY COLLABORATION (2023). Reproducibility in Management Science. *Management Science*.

RAFAI, I., BABUTSIDZE, Z., DELAHAYE, T., HANAKI, N. et ACUNA-AGOST, R. (2022). No Evidence of Attraction Effect Among Recommended Options: A large-scale field experiment on an online flight aggregator. *Decision Support Systems*, 153, pp. 113672.

LONG, T., KLEEREBEZEN, R., PANTALÉON, N. et BABUTSIDZE, Z. (2021). Does the fact of undergoing natural hazards influence people's environmental values and ecological commitment? *Environmental Values*, 30(5), pp. 539-564.

BABUTSIDZE, Z., HANAKI, N. et ZYLBERSTEJN, A. (2021). Nonverbal content and swift trust: An experiment on digital communication. *Economic Inquiry*, 59(4), pp. 1517-1532.

ZYLBERSTEJN, A., BABUTSIDZE, Z. et HANAKI, N. (2021). Predicting trustworthiness across cultures: An experiment. *Frontiers in Psychology*, 12.

BABUTSIDZE, Z. et IACOPETTA, M. (2021). The Emergence of Money: Computational approaches with fully and boundedly rational agents. *Computational Economics*, 58(1), pp. 3-26.

ZYLBERSTEJN, A., BABUTSIDZE, Z. et HANAKI, N. (2020). Preferences for observable information in a strategic setting: An experiment. *Journal of Economic Behavior and Organization*, 170, pp. 268-285.

BRADLEY, G.L., BABUTSIDZE, Z., CHAI, A. et RESER, J.P. (2020). The role of climate change risk perception, response efficacy, and psychological adaptation in pro-environmental behavior: A two nation study. *Journal of Environmental Psychology*, 68, pp. 101410.

BABUTSIDZE, Z. et VALENTE, M. (2019). A trick of the tail: The role of social networks in shaping distributional properties of experience-good markets. *Industrial and Corporate Change*, 28(3), pp. 459-475.

- BABUTSIDZE, Z. et CHAI, A. (2018). Look at me saving the planet! The imitation of visible green behaviour in local regions and its impact on the climate value-action gap. *Ecological Economics*, 146, pp. 290-303.
- BABUTSIDZE, Z. (2018). Pirated Economics. *South Eastern Europe Journal of Economics*, 16(2), pp. 209-219.
- BABUTSIDZE, Z. (2018). The rise of electronic social networks and implications for advertisers. *Technological Forecasting and Social Change*, 137, pp. 27-39.
- BABUTSIDZE, Z. (2017). Consumer Interaction and Innovation Incentives. *International Journal of Computational Economics and Econometrics*, 7(3), pp. 280-301.
- BABUTSIDZE, Z. (2017). Duopolistic Price Competition with Captives. *Metroeconomica*, 68(4), pp. 903-926.
- BABUTSIDZE, Z. (2016). Innovation, competition and firm size distribution on fragmented markets. *Journal of Evolutionary Economics*, 26, pp. 143-169.
- BABUTSIDZE, Z. et IACOPETTA, M. (2016). Innovation, growth and financial markets. *Journal of Evolutionary Economics*, 26, pp. 1-24.
- TIMUS, N. et BABUTSIDZE, Z. (2016). Pirating European Studies. *JCER - Journal of Contemporary European Research*, 12(3), pp. 783-791.
- BABUTSIDZE, Z. et COWAN, R. (2014). Showing or telling? Local interaction and organization of behavior. *Journal of Economic Interaction and Coordination*, 9(2), pp. 151-181.
- BABUTSIDZE, Z., LOMITASHVILI, T. et TURMANIDZE, K. (2013). Influential individuals on social networks: An example of Facebook in Georgia. *European Scientific Journal*, 9(10), pp. 320-330.
- BABUTSIDZE, Z., LOMITASHVILI, T. et TURMANIDZE, K. (2013). The structure of the Georgian blogosphere and its implications for information diffusion. *International Journal of Social Network Mining*, 1(3-4), pp. 280-297.
- BABUTSIDZE, Z. (2012). A comment on "On ants and voters: Maximum entropy predictions of agent-based models with recruitment" by Sylvain Barde. *Revue de l'OFCE*, 124, pp. 33-36.
- BABUTSIDZE, Z. (2012). A reply to Tiziana Assenza's comment on "Asymmetric (S,s) pricing: Implications for monetary policy. *Revue de l'OFCE*, 124, pp. 44-46.
- BABUTSIDZE, Z. (2012). Asymmetric (S,s) pricing: Implications for monetary policy. *Revue de l'OFCE*, 124, pp. 177-204.
- BABUTSIDZE, Z. (2012). How consumers make choices? A survey of evidence. *Journal of Economic Surveys*, 26(4), pp. 752-762.
- BABUTSIDZE, Z. (2011). On the performance of the representative agent during out-of equilibrium dynamics. *Economics Bulletin*, 31(1), pp. 874-882.
- BABUTSIDZE, Z. (2011). Returns to product promotion when consumers are learning how to consume. *Journal of Evolutionary Economics*, 21, pp. 783-801.

Ouvrages et édition d'ouvrages

- BABUTSIDZE, Z. (2010). *Essays on Economies with Heterogeneous Interacting Consumers*. Maastricht: Datawyse, 135 pages.

Chapitres d'ouvrage

- BABUTSIDZE, Z. et CHAI, A. (2023). Evolutionary Consumption Theory. Dans: K. Dopfer, R. Nelson, J. Potts and A. Pyka eds. *Handbook of Evolutionary Economics*. 1st ed. Routledge, pp. 261-274.
- TIMUS, N. et BABUTSIDZE, Z. (2022). Building Human Capital for the Twenty-First Century. Dans: Kaplan Andreas (ed.). *Digital Transformation and Disruption of Higher Education*. 1st ed. Cambridge University Press, pp. 147-158.
- LONG, T., PANTALÉON, N., KLEEREBEZEN, R. et BABUTSIDZE, Z. (2018). Perceptions du changement climatiques et engagement écologique. Dans: *Guide de la transition écologique et citoyenne*. 1st ed. AT06, pp. 83-86.

BABUTSIDZE, Z. (2012). Consumer learning through interaction: effects on aggregate outcomes. Dans: Guido BUENSTORF (ed.). *Evolution, Organization and Economic Behavior*. 1st ed. Cheltenham: Edward Elgar Publishing.

Actes d'une conférence

DELICIK, E.B., DIBIAGGIO, L. et BABUTSIDZE, Z. (2023). Collaboration Networks and Inventor's Creativity: The Interplay Between Knowledge and Brokerage. *Academy of Management Proceedings*.

BABUTSIDZE, Z. et VINCILEONI, D. (2022). Behavioral changes associated with interacting with bots on Twitter.

MIRZAYEV, E. et BABUTSIDZE, Z. (2022). User control and acceptance of recommender systems. *SAIS 2022*.

BABUTSIDZE, Z. et VINCILEONI, D. (2022). Trails of automated social bots. *SAIS 2022*, pp. 14.

BABUTSIDZE, Z., DI RUSSO, M., DA DACOSTA PEREIRA, C., IACOPETTA, M. et TETTAMANZI, A. (2022). Agent-Based Modeling for Studying Spontaneous Emergence of Money.

MIRZAYEV, E., BABUTSIDZE, Z., RAND, W. et DELAHAYE, T. (2021). Use of clustering for consideration set modelling in recommender systems., 54, pp. 4270-4278.

Présentations dans des conférences

BABUTSIDZE, Z., KOERNER, J., RAND, W. et STAIKU, A.M. (2023). Who is likely to interact with bots on Twitter? Dans: Symposium on Statistical Challenges in Electronic Commerce Research (SCECR2023). Bogota.

BABUTSIDZE, Z. et VINCILEONI, D. (2022). Behavioral changes associated with interacting with bots on Twitter. Dans: Hawaii International Conference on System Sciences. Online.

MIRZAYEV, E. et BABUTSIDZE, Z. (2022). User control and acceptance of recommender systems. Dans: Southern Association for Information Systems conference. Myrtle Beach (SC).

BABUTSIDZE, Z. et VINCILEONI, D. (2022). Trails of automated social bots. Dans: Southern Association for Information Systems conference. Myrtle Beach (SC).

MIRZAYEV, E. et BABUTSIDZE, Z. (2022). User control and acceptance of recommender systems. Dans: 2nd Artificial Intelligence in Management conference. Los Angeles (CA).

BABUTSIDZE, Z. et VINCILEONI, D. (2022). The Impact of Interacting with Malicious Automated Twitter Bots on User Behavior and Generated Content. Dans: 2nd Artificial Intelligence in Management conference. Los Angeles (CA).

BABUTSIDZE, Z., WLODARCZYK-BOUDENOT, E. et ABDEL MALAK, I. (2022). Prospects of AI-assisted medical treatment acceptance. Dans: Sophl.A. Summit. Sophia Antipolis.

MIRZAYEV, E., BABUTSIDZE, Z. et RAND, W. (2021). Use of clustering for consideration set modeling in recommender systems. Dans: HICSS-54: Hawaii International Conference on System Sciences. ONLINE.

MIRZAYEV, E., BABUTSIDZE, Z., RAND, W. et DELAHAYE, T. (2021). Use of clustering for consideration set modelling in recommender systems. Dans: 54th Hawaii International Conference on System Sciences. Online.

BABUTSIDZE, Z., BONETTO, F., HANAKI, N. et IACOPETTA, M. (2021). Money Supply and Speculation. Dans: Western Economic Association annual conference. Online.

MC CABE, M. et BABUTSIDZE, Z. (2020). Scientific Prizes And Post-Award Attention: Evidence From The Nobel Prize In Economics. Dans: Invited Seminar: Max Planck Institute for Innovation and Competition. Munich.

RAFAI, I., BABUTSIDZE, Z., HANAKI, N., DELAHAYE, T. et ACUNA-AGOST, R. (2020). Airfare choice in the Lab. Dans: SAMET20. Online.

MIRZAYEV, E. et BABUTSIDZE, Z. (2020). Recommender systems with option clustering. Dans: SAMET20. Online.

BOUHLEL, I. et BABUTSIDZE, Z. (2020). Multi-attribute search model with recall. Dans: SAMET20. Online.

RAND, W. et BABUTSIDZE, Z. (2020). What makes you click next? Dans: SAMET20. Online.

MIRZAYEV, E. et BABUTSIDZE, Z. (2020). Recommender systems with option clustering. Dans: SCECR2020. Online.

RAND, W. et BABUTSIDZE, Z. (2020). What makes you click next? Dans: SCECR2020. Online.

BABUTSIDZE, Z. (2019). Polarisation in green attitudes in Europe. Dans: European Ecological Economics Society Conference. Turku.

BABUTSIDZE, Z. (2019). Attraction effect in Flight Booking. Dans: CODE@MIT conference. Cambridge.

BABUTSIDZE, Z. et IACOPETTA, M. (2018). The emergence of Money: Computational approaches with fully and boundedly rational agents. Dans: Eastern Economic Association Annual Conference. Boston.

BABUTSIDZE, Z. et CHAI, A. (2018). Climate change risk perceptions and corresponding consumer actions in France. Dans: Inter-disciplinary Workshop on Climate Change Risk Perception and Propensity to Act. Sophia Antipolis.

BABUTSIDZE, Z. et SOSCIA, I. (2018). What drives green consumer behavior? A cross-regional appraisal. Dans: Inter-disciplinary Workshop on Climate Change Risk Perception and Propensity to Act. Sophia Antipolis.

LONG, T., KLEEREBEZEN, R. et BABUTSIDZE, Z. (2018). Climate change adaptation after extreme weather event experience. Dans: Inter-disciplinary Workshop on Climate Change Risk Perception and Propensity to Act. Sophia Antipolis.

BABUTSIDZE, Z., HANAKI, N. et ZYLBERSTEJN, A. (2018). Digital Communication and Trust. Dans: International Conference of the French Association of Experimental Economics. Nice.

BABUTSIDZE, Z., HANAKI, N. et ZYLBERSTEJN, A. (2018). Digital Communication and Trust. Dans: Economic Science Association World Meetings. Berlin.

IACOPETTA, M. et BABUTSIDZE, Z. (2017). The Emergence of Money: Computational approaches with fully and boundedly rational agents. Dans: Workshop on Complex Evolving System Approach in Economics. Nice.

IACOPETTA, M. et BABUTSIDZE, Z. (2017). Equilibrium Selection in Search Models: A Dynamic Analysis. Dans: Eastern Economic Association Annual Conference. New York.

BABUTSIDZE, Z. et MC CABE, M. (2017). Nobel Prizes in Economics and Post-Award Attention: Who Cares About What? Dans: The fragmentation of economics and the new role of the history of economic thought. Torino.

BABUTSIDZE, Z. (2016). Trick of the tail. Dans: Workshop on Complex Evolving System Approach in Economics. Sophia Antipolis.

BABUTSIDZE, Z. (2016). Look at me saving the planet. Dans: Governance in complex world. Valencia.

BABUTSIDZE, Z. (2016). Look at me saving the planet! Dans: TEDxJFUJena. Jena.

BABUTSIDZE, Z. (2015). A Trick of the Tail: The Role of Social Networks in Experience-Good Market Dynamics. Dans: Eastern Economic Association Annual Conference. New York City NY.

BABUTSIDZE, Z. (2015). Changing routs of word of mouth: implications for product promotion. Dans: WEHIA (Workshop on Economics and Heterogeneous Interacting Agents). Sophia Antipolis.

BABUTSIDZE, Z. (2015). Trick of the tail. Dans: EMNet Conference. Cape Town.

BABUTSIDZE, Z. (2014). Local interaction among consumers of information goods. Dans: ISS - International Schumpeter Society. Jena.

BABUTSIDZE, Z. (2014). A Trick of the Tail: The Role of Social Networks in Experience-Good Market Dynamics. Dans: Complexity in Business annual conference. Washington DC.

BABUTSIDZE, Z. (2014). Superstar Incentives: collaborations, awards and their impact on the development of economic science. Dans: Innovation and Governance in Development. Maastricht.

BABUTSIDZE, Z. (2013). Public opinion through the lens of blogosphere before and after Georgian 2012 Elections. Dans: ECPR conference. Bordeaux.

BABUTSIDZE, Z. (2013). Influential Individuals on Social Networks: An Example of Facebook in Georgia. Dans: Global Multidisciplinary e-conference. Online.

BABUTSIDZE, Z. et MC CABE, M. (2013). Superstar incentives: Collaborations awards and their impact on the development of economic science. Dans: REER Conference - Workshop on Economics of Knowledge Contribution and Distribution. Atlanta.

BABUTSIDZE, Z. (2013). Product Innovation and Competition on Fragmented Markets. Dans: EMAC Conference (European Marketing Academy). Sophia Antipolis.

BABUTSIDZE, Z. (2012). Consumer interaction and innovation incentives. Dans: Governance in complex world. Nice.

BABUTSIDZE, Z. (2011). Consumer interaction and innovation incentives. Dans: EAEPE conference. Vienna.

BABUTSIDZE, Z. (2011). Advertising and word-of-mouth in motion picture industry. Dans: Annual Complexity in Business Conference. Washington DC.

BABUTSIDZE, Z. (2011). Advertising and word-of-mouth in motion picture industry. Dans: Computational Social Sciences Society of America Annual Conference. Santa Fé.

BABUTSIDZE, Z. (2011). The structure of Georgian blogosphere and implications for information diffusion. Dans: ECPR conference. Reykjavik.

BABUTSIDZE, Z. (2011). Price competition on networked duopolistic markets. Dans: Final DIME scientific conference. Maastricht.

BABUTSIDZE, Z. (2011). Advertising and word-of-mouth in Motion picture industry. Dans: Annual conference of eastern economic association. New York.

BABUTSIDZE, Z. (2011). R&D behavior and the emergence of fat tailed firm size distributions. Dans: Annual conference of eastern economic association. New York.

Présentations dans des séminaires de recherche

BABUTSIDZE, Z. (2019). Can you read my face? Dans: Griffith Business School. Gold Coast.

BABUTSIDZE, Z. (2019). Experimenting with flights. Dans: Griffith Institute for Tourism. Gold Coast.

BABUTSIDZE, Z. et IACOPETTA, M. (2018). Emergence of Money: Computational approaches with fully and boundedly rational agents. Dans: Harvard University, Kennedy School of Government - Invited Seminar. Cambridge (MA).

BABUTSIDZE, Z. (2013). Duopolistic competition with captives. Dans: Friedrich Schiller University. Jena, DE.

BABUTSIDZE, Z. (2010). Local interaction and organization of behavior. Dans: University of Maryland. College Park (MD), USA.

BABUTSIDZE, Z. (2010). Local interaction and organization of behavior. Dans: Erasmus University. Rotterdam, NL.

BABUTSIDZE, Z. (2010). Local interaction and organization of behavior. Dans: ETH Zurich. Zurich, CH.

BABUTSIDZE, Z. (2009). Returns to product promotion when consumers are learning how to consume. Dans: Max Planck Institute of Economics.

BABUTSIDZE, Z. (2009). Returns to product promotion when consumers are learning how to consume. Dans: Utrecht University. Utrecht, NL.

Autres activités de recherche

Relecteur pour :

Journal of Evolutionary Economics, Technological Forecasting and Social Change, Journal of Economic Interaction and Coordination, Sustainability, Technological Forecasting and Social Change, Climate Risk Management, Structural Change and Economic Dynamics, European Journal of Marketing, Metroeconomica, Research in Economics,

European Management Review, European Journal of Law and Economics, Journal of Economic Dynamics and Control, Journal of Economic Interaction and Coordination, Journal of Economic Issues, Research Policy, Structural Change and Economic Dynamics, Management Science, Journal of Evolutionary Economics, Economics of Innovation and New Technology, Revue de l'OFCE, Computational Economics, International Game Theory Review, Journal of Economic Behavior and Organization, Economic Modelling

Organisation d'une conférence ou d'un séminaire

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| 2015 | KTO-OFCE Seminars |
| 2014 | OFCE SKEMA Seminar |
| 2013 | EMAC Conference (European Marketing Academy), France |
| 2012 | OFCE/GREQAM Workshop on Agent-Based Economics |

Supervision de thèses / HDR

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|-------------|---|
| Depuis 2019 | D. VINCILEONI, Université Côte d'Azur, Doctorat, Directeur de thèse |
| Depuis 2018 | E. MIRZAYEV, SKEMA Business School, Doctorat, Directeur de thèse |
| 2022 | E. COLAK, SKEMA Business School, Doctorat, Co-directeur de thèse |
| 2021 | L. RISO, University of Turin, Doctorat, Membre de jury |

Autres activités académiques

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|-------------|--------------|
| 2015 - 2016 | Guest Editor |
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